FINANCIAL REPORT

JUNE 30, 2017

Winter, Kloman, Moter & Repp, S.C.

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# **Independent Auditor's Report**

To the Board of Directors Fort Atkinson Community Foundation Fort Atkinson, Wisconsin

We have audited the accompanying financial statements of Fort Atkinson Community Foundation (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fort Atkinson Community Foundation as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Finter Kloman, Motes & Ropp, S.C.

October 23, 2017 Brookfield, WI

# STATEMENTS OF FINANCIAL POSITION June 30, 2017 and 2016

	2017	2016
ASSETS		
Cash and cash equivalents Investments at fair value Pledges receivable	\$ 1,199,458 23,902,048 <u>147,000</u>	\$ 844,517 21,766,481 145,500
Total assets	<u>\$25,248,506</u>	<u>\$22,756,498</u>
LIABILITIES AND NET ASSETS LIABILITIES Grants payable	\$ 74,600	\$ 46,394
Scholarships payable Total liabilities	<u>515,436</u> <u>590,036</u>	<u>478,932</u> <u>525,326</u>
NET ASSETS Unrestricted net assets Temporarily restricted net assets	4,422,071 20,236,399	3,962,708 <u>18,268,464</u>
Total net assets	24,658,470	22,231,172
Total liabilities and net assets	<u>\$25,248,506</u>	<u>\$22,756,498</u>

The Notes to Financial Statements are an integral part of these statements.

# **STATEMENTS OF ACTIVITIES** For the Years Ended June 30, 2017 and 2016

UNRESTRICTED NET ASSETS	2017	2016
<u>REVENUE</u>		
Contributions	\$ 30,791	\$ 10,194
Net investment income	444,707	33,925
	475,498	44,119
Net assets released from restrictions	622,948	538,476
Total revenue	1,098,446	582,595
EXPENSES		
Grants	254,605	226,314
Scholarships	291,245	260,150
General and administrative	93,233	92,306
Total expenses	639,083	578,770
Change in unrestricted net assets	459,363	3,825
TEMPORARILY RESTRICTED NET ASSETS		
Contributions	584,972	947,468
Net investment income	2,005,911	22,377
Net assets released from restrictions	(622,948)	(538,476)
Change in temporarily restricted assets	1,967,935	431,369
Change in net assets	2,427,298	435,194
NET ASSETS		
Beginning of year	22,231,172	21,795,978
End of year	<u>\$24,658,470</u>	<u>\$22,231,172</u>

The Notes to Financial Statements are an integral part of these statements.

# **STATEMENTS OF CASH FLOWS** For the Year Ended June 30, 2017 and 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 2,427,298	\$ 435,194
Adjustments to reconcile change in net assets to net		
cash flows from operating activities:		
Net (gains) losses on investments	(2,167,127)	311,945
(Increase) decrease in:		
Pledges receivable	(1,500)	(145,500)
Increase (decrease) in:		
Grants and scholarships payable	64,710	(148,150)
Net cash flows from operating activities	323,381	453,489
CASH FLOWS FROM INVESTING ACTIVITIES		
Sales (purchases) of investments, net	31,560	(749,014)
Net cash flows from investing activities	31,560	(749,014)
Net change in cash and cash equivalents	354,941	(295,525)
CASH AND CASH EQUIVALENTS		
Beginning of year	844,517	1,140,042
End of year	<u>\$ 1,199,458</u>	<u>\$ 844,517</u>

The Notes to Financial Statements are an integral part of these statements.

### NOTES TO FINANCIAL STATEMENTS

### Note 1. <u>Summary of Significant Accounting Policies</u>

#### Nature of operations:

The purpose of Fort Atkinson Community Foundation (the Foundation), a not-for-profit organization, is to receive and accept property exclusively for educational, cultural, charitable or benevolent purposes for the benefit and improvement of residents of the Fort Atkinson, Wisconsin, metropolitan area in such a way that the quality of life in the area shall be enhanced. Distributions may be made occasionally to qualified organizations located or operating outside of the Fort Atkinson metropolitan area provided that the Board determines there will be a substantial benefit derived there for the residents of the area.

### Methods of accounting:

The accompanying financial statements have been prepared on the accrual basis of accounting wherein revenue and expenses are reflected in the period earned or incurred. Grants and scholarships are recorded as expenses in the year they are approved for payment.

### **Financial statement presentation:**

Net assets and contribution revenue are classified based on the existence or absence of donorimposed restrictions. The Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

**Unrestricted Net Assets** – Net assets that are not subject to donor-imposed restrictions as to use.

**Temporarily Restricted Net Assets** – Net assets subject to donor-imposed restrictions that will be met either by actions of the Foundation and/or the passage of time. This includes accumulated investment income. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

**Permanently Restricted Net Assets** – Net assets subject to donor-imposed restrictions that they be maintained permanently by the Foundation. The Foundation has no permanently restricted net assets at June 30, 2017 and 2016.

The Foundation is governed subject to its Articles of Incorporation and Bylaws and further by its adopted investment policy as well as individual gift instruments and agreements. Although the Foundation's mission is to build endowed assets, the Foundation has the ability, as stated in its Articles of Incorporation, to distribute all or any part of its net income, principal, or property, in accordance with determinations made by the Foundation's Board of Directors for the purposes set forth in its Articles of Incorporation. As a result of the ability to distribute corpus, all contributions not classified as unrestricted are classified as temporarily restricted net assets for financial statement purposes.

### NOTES TO FINANCIAL STATEMENTS

#### Note 1. <u>Summary of Significant Accounting Policies (continued)</u>

#### **Fund Structure:**

In the fall of 2016 the Foundation updated its fund structure into two categories of funds: Endowed Funds and Non-Endowed Funds. Endowed Funds are used for long-term funds of a more permanent nature and their assets are pooled and invested. Non-Endowed Funds are used for shorter term and/or temporary purposes and their assets are held in a short-term money market account. During the year, funds previously treated as Pass-Through Funds were transferred into Non-Endowed Funds. Approximately 98% of fund assets held at June 30, 2017 were Endowed.

Within each category, the funds are classified according to their nature and purpose. The Foundation currently maintains six different types of funds.

**General Fund** – Many contributors to the Foundation do not establish a specific fund but contribute to the General Fund of the Foundation for the unrestricted use of the Foundation. Income from this fund is used for administrative costs and grants.

**Acorn Fund** – Gradually builds into an endowment fund and, upon maturity, is directed toward philanthropic interests.

**Designated Fund** – Established by a donor who identifies a specific charitable organization to benefit.

**Donor-Advised Fund** – Established by a donor who recommends awards for local causes they would like to support.

**Field of Interest Fund** – A donor specifies an area of interest, such as arts or recreation, leaving the Board to choose appropriate projects.

Scholarship Funds – Support educational opportunities for area students.

#### Cash and cash equivalents:

Cash equivalents consist of short-term, highly liquid investments, including certificates of deposit and Institutional Money Market Funds. Cash equivalents are valued at cost, which approximates market. The Foundation maintains cash and cash equivalents at two financial institutions. Cash deposits periodically exceed the Federal Deposit Insurance (FDIC) limit.

### Investments:

Investments are held and managed by two financial institutions in south central Wisconsin. The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Statement of Financial Position. Realized and unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities. Gains and investment income that are limited to specific use by donor-imposed restrictions are reported as increases in temporarily restricted net assets.

### NOTES TO FINANCIAL STATEMENTS

#### Note 1. <u>Summary of Significant Accounting Policies (continued)</u>

#### **Investments (continued):**

Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the near term could materially affect the amounts reported in the accompanying financial statements.

#### **Contributions and Pledges:**

The Foundation records contributions and unconditional promises to give (pledges) as receivables within the appropriate net asset category based on the existence or absence of donor-imposed restrictions. The Foundation recognizes conditional promises to give when the conditions stipulated by the donor are substantially met.

Unconditional promises to give made to the Foundation are recorded in the year the pledge is made. Amounts that are expected to be collected after one year have not been discounted due to the minimal terms and interest rate factors and they represent their net present value. An allowance for uncollectible promises to give is determined based on a review of outstanding pledges, historical collection information and existing economic conditions. The Foundation does not believe an allowance for uncollectible promises to give is needed as of June 30 2017 and 2016.

### **Income Taxes:**

The Foundation has been recognized by the Internal Revenue Service as an organization described in the Internal Revenue Service Code (IRC) 501(c)(3) as a public charity and is exempt from federal income taxes under IRC 501(a). Accordingly, the accompanying financial statements do not include any amounts for capital stock or income taxes.

### Use of estimates:

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Subsequent events:

Management evaluated subsequent events through October 23, 2017, the date the financial statements were available to be issued.

### NOTES TO FINANCIAL STATEMENTS

### Note 2. <u>Investments</u>

The fair value of investments as of June 30 are summarized as follows:

Investment	2017	2016
Fixed income	\$ 7,479,654	\$ 7,150,901
Equities	10,969,528	11,718,873
Other securities	5,452,865	2,896,706
Miscellaneous	1	1
	\$23,902,048	\$21,766,481

Net investment income consists of the following at June 30:

	2017	2016
Interest and dividends	\$ 417,073	\$ 493,036
Realized gains (losses)	576,577	(42,709)
Unrealized gains (losses)	1,590,550	(269,236)
Less management fees	(133,582)	(124,789)
-	<u>\$2,450,618</u>	<u>\$ 56,302</u>

### Note 3. Fair Value Measurement

Investments are reported using a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Valuation is based upon quoted prices in active markets for identical investments.

Level 2 – Valuation is based upon other significant observable inputs (including quoted prices for similar investments).

Level 3 – Valuation is based upon significant unobservable inputs (including the organization's assumptions in determining the fair value of investments).

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Foundation determined their investments in all securities as of June 30, 2017 and 2016 are level 1 investments. The miscellaneous investment is considered to be a level 3 investment.

### NOTES TO FINANCIAL STATEMENTS

### Note 4. <u>Pledges Receivable</u>

Pledges receivable represent amounts due from donors for multiyear unconditional pledges. Payments on the pledges are expected to be received as follows:

	2017	2016
Amounts due in:		
Less than one year	\$ 57,000	\$ 57,000
One to five years	90,000	88,500
Total pledges receivable	<u>\$147,000</u>	<u>\$145,500</u>

### Note 5. <u>Grant and Scholarship Distributions</u>

Charitable distributions are made in accordance with the stipulations of the various individual funds and as approved by the Board. Distributions authorized but unpaid at year end are reported as liabilities. Grant and scholarships payable at June 30, 2017 and 2016 totaled \$590,036 and \$525,326, respectively.

The Foundation utilizes a "total return" method to measure investment performance. Under this concept, investment objectives are established to provide the Foundation with income to meet its current needs and also preserve and enhance the real purchasing power of principal. To satisfy this long-term objective, the Foundation targets a diversified portfolio. Investment managers are guided by asset allocation guidelines and other criteria. The Foundation's intent is to annually distribute 4.5% - 5.0% of the average of the last twelve quarters of the market value of fund assets. This criteria does not apply to Non-Endowed Funds.

### Note 6. <u>License Agreement</u>

The Foundation licenses a specialized software system for monitoring and reporting on its finances and grants. The initial license term of five years expires December 2019. The system license automatically renews for consecutive three year terms unless either party elects to terminate the agreement. The monthly fee (including maintenance and support services) is \$2,000 and totaled \$24,000 for the years ended June 30, 2017 and 2016. Potential fee increases exist based on levels of the Foundation's investment asset value.

### Note 7. <u>Internal Administrative Fees</u>

The Foundation charges an internal administrative fee to the various funds held based on a variable schedule charged on the dollar value of each fund. This fee helps to cover operating expenses of the Foundation. Since these fees are internal in nature, they are eliminated on the financial statements. Total fees charged to the funds for the years ended June 30, 2017 and 2016 totaled \$77,768 and \$73,362, respectively.